

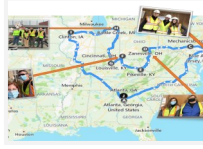
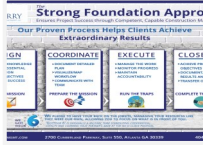
**Happy Birthday PCM**

**SBA Certified**

**The Strong Foundation**

**Annual Trek**

**Team**



**A man, a plan, a great team and lots of hard work.**

On January 28, 2015 in his home town of West Frankfort, IL, Ron Perry launched Perry Construction Management. About 500 projects, 20 employees and what has to be at least a million miles later we celebrate Our Sixth Company Birthday Anniversary.

We are all incredibly grateful to the clients who placed their trust in Ron and team over the years to bring us to this day. The best is surely yet to come with all of the investments and new team members how joined in the past year. Stay tuned!



**Small Business Administration Recognizes Corporate Office**

In early January the U.S. Small Business Administration recognized our corporate office as HUBZone Certified. This helps with access to government contracts and is significant because it demonstrates an investment in the local community. West Frankfort, IL is a Historically Underutilized Business Zone. We are proud to support the local economy with jobs and taxes.



**The Perry Proven Process**

The Strong Foundation Approach is our proven process. This set of proprietary tools and processes ensures project success through competent, capable construction management services. Created by our founder and refined with input of many construction managers over hundreds of projects, clients tell us time and again that we help them achieve their goals better than any other provider. This is now encapsulated in one page document and is available to potential clients to quickly illustrate how we deliver extraordinary results. [Here](#) it is.



**Great customers in great places.**

Right around the time the SBA let us know about, we were getting the year off to a great start with the first annual Team and Client tour. This was the first time since the pandemic began nearly a year ago to get together onsite with clients and remote team members.

The meetings were a way to personally check in and get feedback on how we are doing. This input is used to improve the quality of the service we deliver. Starting from our Atlanta office, Ron Perry and Lauren Singer traveled to New Jersey, Pennsylvania, Ohio, Kentucky, Michigan, Iowa and back to Georgia.

The trip covered more than 3,200 miles and innumerable cups of coffee over six days. It ended up capturing incredibly valuable information that will help to increase client satisfaction.



**Team Milestones**

PCM isn't the only one celebrating an anniversary at this time of year, Don Haueter celebrated one year 13 December, Kristina Lynn-Mccallion two years 16 January and Kellie Price 4 years on 5 February. Congratulations to Don, Kristina and Kellie!



**And finally:** One more employee had an anniversary in January; Ron Perry. It seems that Ron's start date was five days *before* the company's start date. He was so excited to get going with the new company he couldn't wait to hear back from the government and went ahead and hired himself. In retrospect that turned out to be good decision #1.